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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

DECEMBER 1988

The year ended on an upbeat note as December 1988 shipments rose by 0.3 percent above the year earlier to 14,255 homes. It was the second consecutive month of shipment increases bringing the year-end total to 218,429, however that was 6.1 percent below 1987. The number of multisection homes continues to increase and represented 44 percent of total shipments at year's end compared to 40 percent in 1987.

The pacific region continued to make the strongest showing in shipments with a 13 percent increase last year. The top ten states remained the same with California and Michigan again trading places, and ranking sixth and seventh respectively for the year.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through December

	1988			1987	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	22,103	10.1	- 0.5	22,221	9.6
East North Central	29,595	13.5	+ 2.6	28,858	12.4
West North Central	10,154	4.6	+ 2.3	9,926	4.3
South Atlantic	79,432	36.4	- 9.1	87,361	37.6
South Central	39,697	18.2	- 16.1	47,319	20.3
Mountain	11,580	5.3	- 14.2	13,492	5.8
Pacific	18,573	8.5	+ 13.0	16,440	7.1

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through December

		1988			1987		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	23,339	11.1	- 9.8	25,865	11.1	1
2.	North Carolina	19,117	9.1	- 15.8	22,699	9.8	2
3.	Georgia	14,612	6.9	- 1.3	14,797	6.4	3
4.	Alabama	11,217	5.3	- 0.3	11,249	4.8	5
5.	South Carolina	10,978	5.2	- 7.1	11,811	5.1	4
6.	California	10,517	5.0	+ 9.0	9,651	4.1	7
7.	Michigan	10,334	4.9	+ 4.2	9,915	4.3	6
8.	Tennessee	8,859	4.2	- 5.2	9,342	4.0	8
9.	New York	7,937	3.8	+ 0.1	7,930	3.4	10
10.	Pennsylvania	7,396	3.5	+ 4.5	7,076	3.1	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month 1987	1988	% Change		Cummulative for Year 1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969	- 9.4%
April	21,139	18,761	- 11.2%	Jan-Apr	72,989	65,730	- 9.9%
May	20,176	19,990	- 0.9%	Jan-May	93,165	85,720	- 8.0%
June	21,532	21,690	0.7%	Jan-June	114,697	107,410	- 6.4%
July	20,971	16,673	- 20.5%	Jan-July	135,668	124,083	- 8.5%
August	21,996	21,894	- 0.5%	Jan-Aug	157,664	145,977	- 7.4%
September	21,700	20,614	- 5.0%	Jan-Sep	179,364	166,591	- 7.1%
October	22,162	19,847	- 10.4%	Jan-Oct	201,526	186,438	- 7.5%
November	16,990	17,640	3.8%	Jan-Nov	218,516	204,078	- 6.6%
December	14,307	14,186	- 0.8%	Jan-Dec	232,823	218,264	- 6.3%

Estimated Mobile/Manufactured Home Shipments*

	Each Month 1987	1988	% Change		Cummulative for Year 1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867	- 9.1%
April	21,334	18,931	- 11.3%	Jan-Apr	72,902	65,798	- 9.7%
May	20,231	20,171	- 0.3%	Jan-May	93,133	85,969	- 7.7%
June	21,643	21,652	0.0%	Jan-June	114,776	107,621	- 6.2%
July	20,880	16,708	- 20.0%	Jan-July	135,656	124,329	- 8.3%
August	21,961	21,879	- 0.4%	Jan-Aug	157,617	146,208	- 7.2%
September	21,620	20,603	- 4.7%	Jan-Sep	179,237	166,811	- 6.9%
October	21,971	19,807	- 9.8%	Jan-Oct	201,208	186,618	- 7.3%
November	17,176	17,556	2.2%	Jan-Nov	218,384	204,174	- 6.5%
December	14,214	14,255	0.3%	Jan-Dec	232,598	218,429	- 6.1%

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production 1987	1988		Homes In Inventory 1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%	4.2%	March	745	790
April	2.6%	3.3%	April	550	620
May	2.5%	2.2%	May	495	439
June	1.8%	2.2%	June	384	477
July	2.3%	2.7%	July	475	442
August	2.3%	2.1%	August	510	457
September	2.7%	2.3%	September	590	468
October	3.5%	2.6%	October	781	508
November	3.5%	3.4%	November	595	592
December	4.8%	3.7%	December	688	523

Mobile/Manufactured Home Production

	December 1987	December 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	46	0.0%	0	671	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	818	1,000	22.2%	15,296	15,249	- 0.3%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**818**	**1,046**	**27.9%**	**15,296**	**15,920**	**4.1%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,633	1,676	2.6%	29,101	28,716	- 1.3%
Michigan *	*	*	---	*	*	---
Ohio	140	232	65.7%	3,121	3,456	10.7%
Wisconsin	125	187	49.6%	2,866	3,017	5.3%
Total	**1,898**	**2,095**	**10.4%**	**35,088**	**35,189**	**0.3%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	121	114	- 5.8%	1,880	2,134	13.5%
Minnesota	88	82	- 6.8%	2,024	2,102	3.9%
Missouri	36	0	-100.0%	602	458	- 23.9%
Nebraska	143	133	- 7.0%	2,312	2,383	3.1%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**388**	**329**	**- 15.2%**	**6,818**	**7,077**	**3.8%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,565	1,671	6.8%	20,006	18,412	- 8.0%
Georgia	2,421	1,948	- 19.5%	34,395	32,956	- 4.2%
Maryland *	*	*	---	*	*	---
North Carolina	1,545	1,457	- 5.7%	28,181	22,786	- 19.1%
South Carolina *	*	*	---	*	*	---
Virginia	268	251	- 6.3%	4,256	3,950	- 7.2%
West Virginia *	*	*	---	*	*	---
Total	**5,799**	**5,327**	**- 8.1%**	**86,838**	**78,104**	**- 10.1%**
South Central						
Alabama	- 1,222	1,252	2.5%	22,542	21,431	- 4.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	342	323	- 5.6%	4,568	5,462	19.6%
Oklahoma *	*	*	---	*	*	---
Tennessee	841	886	5.4%	14,314	14,389	0.5%
Texas	599	333	- 44.4%	12,919	6,510	- 49.6%
Total	**3,004**	**2,794**	**- 7.0%**	**54,343**	**47,792**	**- 12.1%**

Mobile/Manufactured Home Production

	December			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	342	257	- 24.9%	5,025	4,265	- 15.1%
Colorado	41	25	- 39.0%	551	465	- 15.6%
Idaho	119	238	100.0%	2,547	2,722	6.9%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	502	520	**3.6%**	8,123	7,452	**- 8.3%**
Pacific						
Alaska *	*	*	---	*	*	---
California	949	939	- 1.1%	11,863	12,142	2.4%
Hawaii *	*	*	---	*	*	---
Oregon	411	592	44.0%	5,446	6,829	25.4%
Washington	52	93	78.8%	1,311	1,285	- 2.0%
Total	1,412	1,624	**15.0%**	18,620	20,256	**8.8%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	486	451	- 7.2%	7,697	6,474	- 15.9%
Total Production	14,307	14,186	**- .8%**	232,823	218,264	**- 6.3%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	December			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	17	14	- 17.6%	331	250	- 24.5%
Maine	173	154	- 11.0%	2,738	2,725	- 0.5%
Massachusetts	45	33	- 26.7%	826	707	- 14.4%
New Hampshire	100	83	- 17.0%	1,389	1,391	0.1%
New Jersey	59	64	8.5%	900	695	- 22.8%
New York	416	472	13.5%	7,930	7,937	0.1%
Pennsylvania	409	502	22.7%	7,076	7,396	4.5%
Rhode Island	15	4	- 73.3%	179	111	- 38.0%
Vermont	40	33	- 17.5%	852	891	4.6%
Total	**1,274**	**1,359**	**6.7%**	**22,221**	**22,103**	**- 0.5%**
East North Central						
Illinois	182	170	- 6.6%	3,571	3,170	- 11.2%
Indiana	345	393	13.9%	6,425	6,759	5.2%
Michigan	519	656	26.4%	9,915	10,334	4.2%
Ohio	349	445	27.5%	6,749	6,883	2.0%
Wisconsin	87	125	43.7%	2,198	2,449	11.4%
Total	**1,482**	**1,789**	**20.7%**	**28,858**	**29,595**	**2.6%**
West North Central						
Iowa	57	70	22.8%	868	1,154	32.9%
Kansas	88	87	- 1.1%	1,463	1,564	6.9%
Minnesota	78	100	28.2%	1,685	1,762	4.6%
Missouri	251	213	- 15.1%	4,621	4,348	- 5.9%
Nebraska	22	24	9.1%	477	458	- 4.0%
North Dakota	8	8	0.0%	231	255	10.4%
South Dakota	32	31	- 3.1%	581	613	5.5%
Total	**536**	**533**	**- 0.6%**	**9,926**	**10,154**	**2.3%**
South Atlantic						
Delaware	125	90	- 28.0%	1,930	1,803	- 6.6%
Florida	2,018	2,058	2.0%	25,865	23,339	- 9.8%
Georgia	1,028	832	- 19.1%	14,797	14,612	- 1.3%
Maryland	68	109	60.3%	1,313	1,352	3.0%
North Carolina	1,268	1,236	- 2.5%	22,699	19,117	- 15.8%
South Carolina	759	667	- 12.1%	11,811	10,978	- 7.1%
Virginia	311	385	23.8%	5,861	5,580	- 4.8%
West Virginia	144	146	1.4%	3,085	2,651	- 14.1%
Total	**5,721**	**5,523**	**- 3.5%**	**87,361**	**79,432**	**- 9.1%**
South Central						
Alabama	673	615	- 8.6%	11,249	11,217	- 0.3%
Arkansas	191	224	17.3%	4,363	3,748	- 14.1%
Kentucky	246	253	2.8%	5,346	5,435	1.7%
Louisiana	134	68	- 49.3%	2,337	1,339	- 42.7%
Mississippi	305	273	- 10.5%	5,070	4,307	- 15.0%
Oklahoma	42	34	- 19.0%	1,105	553	- 50.0%
Tennessee	528	488	- 7.6%	9,342	8,859	- 5.2%
Texas	397	229	- 42.3%	8,507	4,239	- 50.2%
Total	**2,516**	**2,184**	**- 13.2%**	**47,319**	**39,697**	**- 16.1%**

Mobile/Manufactured Home Shipments

	December			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	409	299	- 26.9%	5,871	4,717	- 19.7%
Colorado	59	39	- 33.9%	918	805	- 12.3%
Idaho	30	30	0.0%	605	572	- 5.5%
Montana	26	31	19.2%	514	441	- 14.2%
Nevada	157	179	14.0%	2,006	2,361	17.7%
New Mexico	165	127	- 23.0%	3,097	2,275	- 26.5%
Utah	13	24	84.6%	356	321	- 9.8%
Wyoming	5	5	0.0%	125	88	- 29.6%
Total	**864**	**734**	**- 15.0%**	**13,492**	**11,580**	**- 14.2%**
Pacific						
Alaska	0	0	0.0%	6	18	200.0%
California	788	860	9.1%	9,651	10,517	9.0%
Hawaii	0	0	0.0%	0	2	0.0%
Oregon	253	338	33.6%	2,910	3,852	32.4%
Washington	185	343	85.4%	3,873	4,184	8.0%
Total	**1,226**	**1,541**	**25.7%**	**16,440**	**18,573**	**13.0%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	- 0	0.0%
Beginning Inv.	595	592	- 0.5%	6,981	7,295	4.5%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**14,214**	**14,255**	**.3%**	**232,598**	**218,429**	**- 6.1%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1988 Product Mix

	Jan-Dec Shipments			Jan-Dec Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	176	74	250	*	*	*
Maine	2,238	487	2,725	527	144	671
Massachusetts *	411	296	707	*	*	*
New Hampshire *	884	507	1,391	*	*	*
New Jersey *	325	370	695	*	*	*
New York *	4,757	3,180	7,937	*	*	*
Pennsylvania	4,535	2,861	7,396	9,077	6,172	15,249
Rhode Island *	65	46	111	*	*	*
Vermont *	639	252	891	*	*	*
Total	**14,030**	**8,073**	**22,103**	**9,604**	**6,316**	**15,920**
	63.5%	**36.5%**	**100.0%**	**60.3%**	**39.7%**	**100.0%**
East North Central						
Illinois *	2,140	1,030	3,170	*	*	*
Indiana	4,473	2,286	6,759	18,325	10,391	28,716
Michigan *	5,778	4,556	10,334	*	*	*
Ohio	4,792	2,091	6,883	2,533	923	3,456
Wisconsin	2,115	334	2,449	2,533	484	3,017
Total	**19,298**	**10,297**	**29,595**	**23,391**	**11,798**	**35,189**
	65.2%	**34.8%**	**100.0%**	**66.5%**	**33.5%**	**100.0%**
West North Central						
Iowa *	860	294	1,154	*	*	*
Kansas	969	595	1,564	1,530	604	2,134
Minnesota	1,263	499	1,762	1,462	640	2,102
Missouri	3,028	1,320	4,348	66	392	458
Nebraska	199	259	458	1,321	1,062	2,383
North Dakota *	140	115	255	*	*	*
South Dakota *	364	249	613	*	*	*
Total	**6,823**	**3,331**	**10,154**	**4,379**	**2,698**	**7,077**
	67.2%	**32.8%**	**100.0%**	**61.9%**	**38.1%**	**100.0%**
South Atlantic						
Delaware *	1,157	646	1,803	*	*	*
Florida	7,800	15,539	23,339	5,404	13,008	18,412
Georgia	7,287	7,325	14,612	16,645	16,311	32,956
Maryland *	808	544	1,352	*	*	*
North Carolina	12,350	6,767	19,117	16,029	6,757	22,786
South Carolina *	6,622	4,356	10,978	*	*	*
Virginia	3,711	1,869	5,580	3,230	720	3,950
West Virginia *	1,903	748	2,651	*	*	*
Total	**41,638**	**37,794**	**79,432**	**41,308**	**36,796**	**78,104**
	52.4%	**47.6%**	**100.0%**	**52.9%**	**47.1%**	**100.0%**

Year-To-Date
1988 Product Mix

	Jan-Dec Shipments			Jan-Dec Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	8,685	2,532	11,217	15,748	5,683	21,431
Arkansas *	2,853	895	3,748	*	*	*
Kentucky *	3,951	1,484	5,435	*	*	*
Louisiana *	1,133	206	1,339	*	*	*
Mississippi	3,241	1,066	4,307	4,302	1,160	5,462
Oklahoma *	285	268	553	*	*	*
Tennessee	6,229	2,630	8,859	10,405	3,984	14,389
Texas	2,135	2,104	4,239	3,336	3,174	6,510
Total	**28,512**	**11,185**	**39,697**	**33,791**	**14,001**	**47,792**
	71.8%	**28.2%**	**100.0%**	**70.7%**	**29.3%**	**100.0%**
Mountain						
Arizona	1,926	2,791	4,717	1,915	2,350	4,265
Colorado	324	481	805	136	329	465
Idaho	106	466	572	615	2,107	2,722
Montana *	116	325	441	*	*	*
Nevada *	563	1,798	2,361	*	*	*
New Mexico *	1,225	1,050	2,275	*	*	*
Utah *	63	258	321	*	*	*
Wyoming *	32	56	88	*	*	*
Total	**4,355**	**7,225**	**11,580**	**2,666**	**4,786**	**7,452**
	37.6%	**62.4%**	**100.0%**	**35.8%**	**64.2%**	**100.0%**
Pacific						
Alaska *	14	4	18	*	*	*
California	1,435	9,082	10,517	1,723	10,419	12,142
Hawaii *	0	2	2	*	*	*
Oregon	572	3,280	3,852	1,020	5,809	6,829
Washington	444	3,740	4,184	41	1,244	1,285
Total	**2,465**	**16,108**	**18,573**	**2,784**	**17,472**	**20,256**
	13.3%	**86.7%**	**100.0%**	**13.7%**	**86.3%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	117,121	94,013	211,134	117,923	93,867	211,790
	55.5%	44.5%	100.0%	55.7%	44.3%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	5,295	2,000	7,295	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	4,373	2,101	6,474
Total	**122,416**	**96,013**	**218,429**	**122,296**	**95,968**	**218,264**
	56.0%	**44.0%**	**100.0%**	**56.0%**	**44.0%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
December 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	2,058	15.1%	1	658	9.7%	2	1,400	20.4%	1
North Carolina	1,236	9.0%	2	761	11.2%	1	475	6.9%	4
California	860	6.3%	3	125	1.8%	18	735	10.7%	2
Georgia	832	6.1%	4	357	5.3%	4	475	6.9%	3
South Carolina	667	4.9%	5	354	5.2%	5	313	4.6%	6
Michigan	656	4.8%	6	290	4.3%	9	366	5.3%	5
Alabama	615	4.5%	7	458	6.7%	3	157	2.3%	13
Pennsylvania	502	3.7%	8	313	4.6%	6	189	2.8%	10
Tennessee	488	3.6%	9	313	4.6%	7	175	2.5%	12
New York	472	3.5%	10	254	3.7%	10	218	3.2%	9
Ohio	445	3.3%	11	306	4.5%	8	139	2.0%	17
Indiana	393	2.9%	12	241	3.5%	12	152	2.2%	15
Virginia	385	2.8%	13	244	3.6%	11	141	2.1%	16
Washington	343	2.5%	14	44	0.6%	33	299	4.4%	7
Oregon	338	2.5%	15	68	1.0%	26	270	3.9%	8
Arizona	299	2.2%	16	118	1.7%	20	181	2.6%	11
Mississippi	273	2.0%	17	204	3.0%	13	69	1.0%	21
Kentucky	253	1.9%	18	181	2.7%	14	72	1.0%	20
Texas	229	1.7%	19	136	2.0%	16	93	1.4%	18
Arkansas	224	1.6%	20	156	2.3%	15	68	1.0%	22
Missouri	213	1.6%	21	122	1.8%	19	91	1.3%	19
Nevada	179	1.3%	22	24	0.4%	35	155	2.3%	14
Illinois	170	1.2%	23	111	1.6%	22	59	0.9%	23
Maine	154	1.1%	24	127	1.9%	17	27	0.4%	33
West Virginia	146	1.1%	25	114	1.7%	21	32	0.5%	29
New Mexico	127	0.9%	26	72	1.1%	24	55	0.8%	24
Wisconsin	125	0.9%	27	102	1.5%	23	23	0.3%	37
Maryland	109	0.8%	28	61	0.9%	27	48	0.7%	25
Minnesota	100	0.7%	29	71	1.0%	25	29	0.4%	31
Delaware	90	0.7%	30	59	0.9%	28	31	0.5%	30
Kansas	87	0.6%	31	49	0.7%	30	38	0.6%	26
New Hampshire	83	0.6%	32	46	0.7%	31	37	0.5%	28
Iowa	70	0.5%	33	46	0.7%	32	24	0.3%	35
Louisiana	68	0.5%	34	54	0.8%	29	14	0.2%	40
New Jersey	64	0.5%	35	26	0.4%	34	38	0.6%	27
Colorado	39	0.3%	36	11	0.2%	41	28	0.4%	32
Oklahoma	34	0.2%	37	16	0.2%	39	18	0.3%	39
Massachusetts	33	0.2%	38	19	0.3%	38	14	0.2%	41
Vermont	33	0.2%	39	20	0.3%	37	13	0.2%	42
South Dakota	31	0.2%	40	22	0.3%	36	9	0.1%	44
Montana	31	0.2%	41	7	0.1%	43	24	0.3%	34
Idaho	30	0.2%	42	7	0.1%	44	23	0.3%	36
Utah	24	0.2%	43	5	0.1%	45	19	0.3%	38
Nebraska	24	0.2%	44	12	0.2%	40	12	0.2%	43
Connecticut	14	0.1%	45	9	0.1%	42	5	0.1%	47
North Dakota	8	0.1%	46	2	0.0%	47	6	0.1%	45
Wyoming	5	0.0%	47	0	0.0%	48	5	0.1%	46
Rhode Island	4	0.0%	48	3	0.0%	46	1	0.0%	48
Alaska	0	0.0%	49	0	0.0%	50	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	49	0	0.0%	50
13,663	**100.0%**		**6,798**	**100.0%**		**6,865**	**100.1%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Dec 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	23,339	11.1%	1	7,800	6.7%	3	15,539	16.5%	1
North Carolina	19,117	9.1%	2	12,350	10.5%	1	6,767	7.2%	4
Georgia	14,612	6.9%	3	7,287	6.2%	4	7,325	7.8%	3
Alabama	11,217	5.3%	4	8,685	7.4%	2	2,532	2.7%	13
South Carolina	10,978	5.2%	5	6,622	5.7%	5	4,356	4.6%	6
California	10,517	5.0%	6	1,435	1.2%	23	9,082	9.7%	2
Michigan	10,334	4.9%	7	5,778	4.9%	7	4,556	4.8%	5
Tennessee	8,859	4.2%	8	6,229	5.3%	6	2,630	2.8%	12
New York	7,937	3.8%	9	4,757	4.1%	9	3,180	3.4%	9
Pennsylvania	7,396	3.5%	10	4,535	3.9%	10	2,861	3.0%	10
Ohio	6,883	3.3%	11	4,792	4.1%	8	2,091	2.2%	16
Indiana	6,759	3.2%	12	4,473	3.8%	11	2,286	2.4%	14
Virginia	5,580	2.6%	13	3,711	3.2%	13	1,869	2.0%	17
Kentucky	5,435	2.6%	14	3,951	3.4%	12	1,484	1.6%	19
Arizona	4,717	2.2%	15	1,926	1.6%	21	2,791	3.0%	11
Missouri	4,348	2.1%	16	3,028	2.6%	15	1,320	1.4%	20
Mississippi	4,307	2.0%	17	3,241	2.8%	14	1,066	1.1%	21
Texas	4,239	2.0%	18	2,135	1.8%	19	2,104	2.2%	15
Washington	4,184	2.0%	19	444	0.4%	35	3,740	4.0%	7
Oregon	3,852	1.8%	20	572	0.5%	33	3,280	3.5%	8
Arkansas	3,748	1.8%	21	2,853	2.4%	16	895	1.0%	24
Illinois	3,170	1.5%	22	2,140	1.8%	18	1,030	1.1%	23
Maine	2,725	1.3%	23	2,238	1.9%	17	487	0.5%	31
West Virginia	2,651	1.3%	24	1,903	1.6%	22	748	0.8%	25
Wisconsin	2,449	1.2%	25	2,115	1.8%	20	334	0.4%	35
Nevada	2,361	1.1%	26	563	0.5%	34	1,798	1.9%	18
New Mexico	2,275	1.1%	27	1,225	1.0%	25	1,050	1.1%	22
Delaware	1,803	0.9%	28	1,157	1.0%	26	646	0.7%	26
Minnesota	1,762	0.8%	29	1,263	1.1%	24	499	0.5%	30
Kansas	1,564	0.7%	30	969	0.8%	28	595	0.6%	27
New Hampshire	1,391	0.7%	31	884	0.8%	29	507	0.5%	29
Maryland	1,352	0.6%	32	808	0.7%	31	544	0.6%	28
Louisiana	1,339	0.6%	33	1,133	1.0%	27	206	0.2%	44
Iowa	1,154	0.5%	34	860	0.7%	30	294	0.3%	38
Vermont	891	0.4%	35	639	0.5%	32	252	0.3%	42
Colorado	805	0.4%	36	324	0.3%	39	481	0.5%	32
Massachusetts	707	0.3%	37	411	0.4%	36	296	0.3%	37
New Jersey	695	0.3%	38	325	0.3%	38	370	0.4%	34
South Dakota	613	0.3%	39	364	0.3%	37	249	0.3%	43
Idaho	572	0.3%	40	106	0.1%	45	466	0.5%	33
Oklahoma	553	0.3%	41	285	0.2%	40	268	0.3%	39
Nebraska	458	0.2%	42	199	0.2%	41	259	0.3%	40
Montana	441	0.2%	43	116	0.1%	44	325	0.3%	36
Utah	321	0.2%	44	63	0.1%	47	258	0.3%	41
North Dakota	255	0.1%	45	140	0.1%	43	115	0.1%	45
Connecticut	250	0.1%	46	176	0.2%	42	74	0.1%	46
Rhode Island	111	0.1%	47	65	0.1%	46	46	0.0%	48
Wyoming	88	0.0%	48	32	0.0%	48	56	0.1%	47
Alaska	18	0.0%	49	14	0.0%	49	4	0.0%	49
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50
211,134	**100.1%**		**117,121**	**100.1%**		**94,013**	**99.9%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
December 1988

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	1,948	14.2%	1	914	13.2%	3	1,034	15.1%	2
Indiana	1,676	12.2%	2	964	14.0%	1	712	10.4%	4
Florida	1,671	12.2%	3	481	7.0%	7	1,190	17.4%	1
North Carolina	1,457	10.6%	4	954	13.8%	2	503	7.4%	5
Alabama	1,252	9.1%	5	838	12.1%	4	414	6.1%	8
Pennsylvania	1,000	7.3%	6	573	8.3%	6	427	6.2%	7
California	939	6.8%	7	140	2.0%	13	799	11.7%	3
Tennessee	886	6.5%	8	604	8.8%	5	282	4.1%	9
Oregon	592	4.3%	9	111	1.6%	15	481	7.0%	6
Texas	333	2.4%	10	187	2.7%	10	146	2.1%	11
Mississippi	323	2.4%	11	242	3.5%	8	81	1.2%	14
Arizona	257	1.9%	12	113	1.6%	14	144	2.1%	12
Virginia	251	1.8%	13	198	2.9%	9	53	0.8%	17
Idaho	238	1.7%	14	40	0.6%	19	198	2.9%	10
Ohio	232	1.7%	15	153	2.2%	11	79	1.2%	15
Wisconsin	187	1.4%	16	142	2.1%	12	45	0.7%	19
Nebraska	133	1.0%	17	74	1.1%	16	59	0.9%	16
Kansas	114	0.8%	18	66	1.0%	17	48	0.7%	18
Washington	93	0.7%	19	1	0.0%	22	92	1.3%	13
Minnesota	82	0.6%	20	58	0.8%	18	24	0.4%	20
Maine	46	0.3%	21	38	0.6%	20	8	0.1%	22
Colorado	25	0.2%	22	8	0.1%	21	17	0.2%	21
Alaska	*								
Louisiana	*								
Iowa	*								
New Jersey	*								
Nevada	*								
Michigan	*								
Missouri	*								
South Dakota	*								
Connecticut	*								
Wyoming	*								
Maryland	*								
Hawaii	*								
New Mexico	*								
Utah	*								
New Hampshire	*								
Rhode Island	*								
New York	*								
Oklahoma	*								
Kentucky	*								
Delaware	*								
Illinois	*								
West Virginia	*								
South Carolina	*								
Vermont	*								
Massachusetts	*								
Montana	*								
North Dakota	*								
Arkansas	*								
	13,735	100.1%		6,899	100.0%		6,836	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Dec 1988

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	32,956	15.6%	1	16,645	14.1%	2	16,311	17.4%	1
Indiana	28,716	13.6%	2	18,325	15.5%	1	10,391	11.1%	4
North Carolina	22,786	10.8%	3	16,029	13.6%	3	6,757	7.2%	5
Alabama	21,431	10.1%	4	15,748	13.4%	4	5,683	6.1%	8
Florida	18,412	8.7%	5	5,404	4.6%	7	13,008	13.9%	2
Pennsylvania	15,249	7.2%	6	9,077	7.7%	6	6,172	6.6%	6
Tennessee	14,389	6.8%	7	10,405	8.8%	5	3,984	4.2%	9
California	12,142	5.7%	8	1,723	1.5%	14	10,419	11.1%	3
Oregon	6,829	3.2%	9	1,020	0.9%	18	5,809	6.2%	7
Texas	6,510	3.1%	10	3,336	2.8%	9	3,174	3.4%	10
Mississippi	5,462	2.6%	11	4,302	3.6%	8	1,160	1.2%	14
Arizona	4,265	2.0%	12	1,915	1.6%	13	2,350	2.5%	11
Virginia	3,950	1.9%	13	3,230	2.7%	10	720	0.8%	17
Ohio	3,456	1.6%	14	2,533	2.1%	11	923	1.0%	16
Wisconsin	3,017	1.4%	15	2,533	2.1%	12	484	0.5%	20
Idaho	2,722	1.3%	16	615	0.5%	19	2,107	2.2%	12
Nebraska	2,383	1.1%	17	1,321	1.1%	17	1,062	1.1%	15
Kansas	2,134	1.0%	18	1,530	1.3%	15	604	0.6%	19
Minnesota	2,102	1.0%	19	1,462	1.2%	16	640	0.7%	18
Washington	1,285	0.6%	20	41	0.0%	23	1,244	1.3%	13
Maine	671	0.3%	21	527	0.4%	20	144	0.2%	23
Colorado	465	0.2%	22	136	0.1%	21	329	0.4%	22
Missouri	458	0.2%	23	66	0.1%	22	392	0.4%	21
Rhode Island	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
West Virginia	*								
Iowa	*								
Michigan	*								
Hawaii	*								
Arkansas	*								
Oklahoma	*								
New Jersey	*								
South Carolina	*								
New York	*								
Kentucky	*								
Louisiana	*								
New Hampshire	*								
Maryland	*								
Utah	*								
Illinois	*								
Alaska	*								
Montana	*								
Delaware	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
South Dakota	*								
	211,790	100.0%		117,923	99.7%		93,867	100.1%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding